"Show me someone willing to be thrown on the fire"

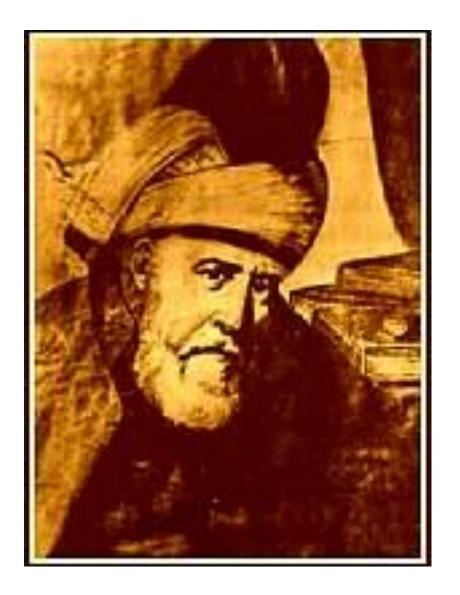
An exploration of the poet Rumi, creativity and online brand building.

Peter Biggs: Chief Executive Clemenger BBDO/Melbourne



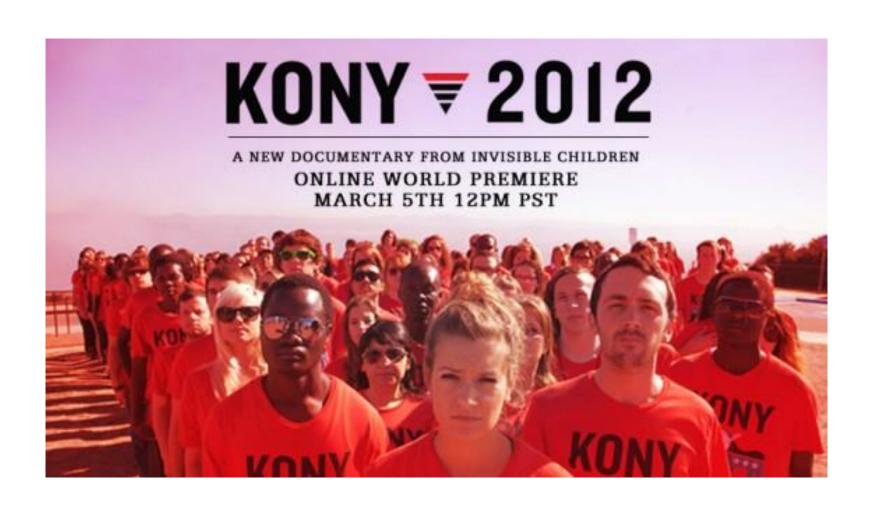
Anyone who isn't confused really doesn't understand the situation.

Edward R. Murrow



Where's a foot worthy to walk a garden, or an eye that deserves to look at trees?
Show me someone willing to be thrown in the fire.

- Rumi

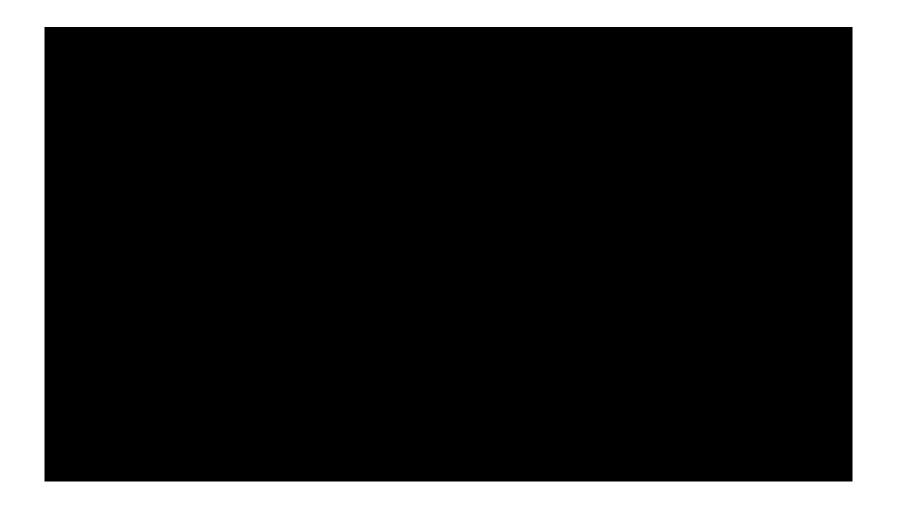








Bonds Case Study Video



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OPINION | FEATURES

Why AFL Grand Final ads could be as big as the Super Bowl

In this guest post,



Naked's Adam Ferrier argues that the communications industry has a chance to turn AFL grand final ad breaks into an event similar to the Super Bowl

The two biggest annual sporting events in the world as judged by TV audience size are the UEFA Champions League Final (European soccer) and The Super Bowl (USA Football). The advertising during the Super Bowl is becoming as famous as the Super Bowl itself.

Is Sydney leaving Melbourne for dead?

It's an ancient BETTER debate MELBOURNE

that refuses to go away: Melbourne versus Sydney. Is the power in media and advertising drifting up north, asks Robin Hicks

The first story I wrote since moving from Sydney to

We Are Bonds shows the fine line between failure and success in digital

Yesterday, it seemed a big ask: the Bonds Birthday Project set itself a target of finding an Australian for every day of the 97 years Bonds have been in business; 35,301 people in total.



Within 24 hours of the site launching, over 20,000 people had submitted their photograph to claim their birthdays. As a campaign idea, it's brilliant.

But as with the Share a Coke campaign, there are some shortcomings in terms of its execution that lead me to ask whether creative agencies are best placed to lead the digital element of this sort of campaign.

In part thanks to a PR-friendly celebrity portrait shot and launch event, the incredible media pick up (breakfast TV, Today Tonight and the newspapers including the front page of mX all ran the story) and massive volume of public interest demonstrates that it's engaging, entertaining and creates



conversation - in short, everything you'd hope a socially driven campaign in 2012 would be.

But as conversation about Bonds across social networks started to pick up pace yesterday, common themes began to emerge.

The fact that there was no mobile version was another criticism. People complained they were struggling to use the site on different browsers; that they couldn't easily upload and edit photos, and once uploaded, the delay in being approved was significant, often leading to disappointment as other users signed up the date first.

This was compounded when the spike in traffic following the Today Tonight



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Who is getting a payrise?

DR MUMBO

How 2UE airbrushed 2GB out of the picture

Christmas comes but 365 days a year with GroupOn The history of Today Tonight, on six cans of Red Bull

Paytime is over

Lessons from Bonds



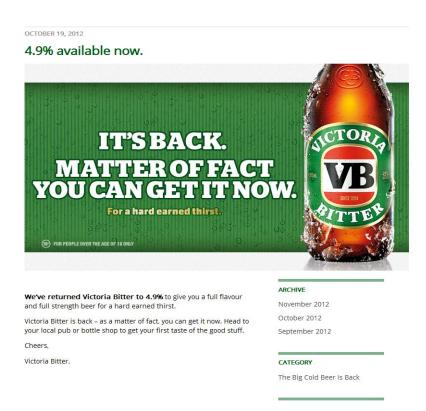
Lessons from Bonds #1

Digital is a dangerous adventure – for both agencies and clients.



Lessons from Bonds #2

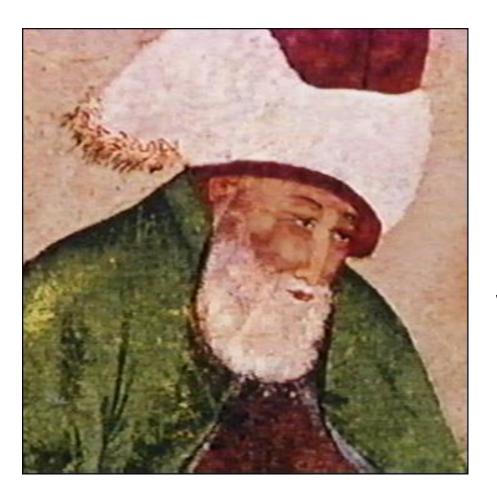
It's no longer about what brands say. It's about organisations doing.



Lessons from Bonds #3

Organisations now have to think about themselves as "news rooms".





In the shambles of love, they kill only the best, none of the weak or deformed. Don't run away from this dying. Whoever's not killed for love is dead meat.

- Rumi