

How-To:

Video Advertising for Brands

Introduction

Paul Fisher CEO, IAB Australia



Online video ad expenditure as a percentage of online display expenditure – US, UK & AU



	US	UK	AU
6 mths to June 2012	\$1b	£70m	\$42m
Increase yr on yr	14%	43%	27%
% of total online ad ex	6%	2.3%	2.6%
% of online display ad ex	15%	12%	10%



AU advertising industry stats 2013 to 2016*

2013		2016
\$13.9b	Total advertising market	\$15b
\$3.4b	Total online advertising	\$4.8b
\$1.6b	Search & directories	\$2.6b
\$900m	General Display	\$1.2b
\$104m	Online video advertising	\$280m
\$70m	Mobile advertising	\$300m
\$3.2b	Total free to air TV advertising	\$3.5b
\$3.2b	Total newspaper advertising	\$2.8b
24%	Online advertising share	33%
26%	Free TV share	25%
25%	Newspapers share	20%

CAGR	
2.8%	
12.0%	
13.2%	
8.3%	
39%**	
46.0%	
1.8%	
- 5.1%	



Source:* PwC Outlook Australian Entertainment and Media 2012-2016; CEASA; IAB forecast ** Frost & Sullivan online video advertising

Mobile Users > Desktop Internet Users Within 5 Years







