nielsen

THE AUSTRALIAN ONLINE LANDSCAPE REVIEW

**MAY 2014** 





# STATE OF THE ONLINE LANDSCAPE

May 2014

Welcome to the May 2014 edition of Nielsen's Online Landscape Review.

This month we investigate the Automotive and Real Estate categories. Both categories had successful months in terms of audience and device engagement.

In the month of May we saw Australians spend on average 41 hours online over 67 sessions. This time spent online generated nearly 44 billion minutes and 35 billion pages viewed. We also saw audiences streaming more content compared to last month.

Please note that since the launch of Hybrid data in 2011 - Nielsen Online Ratings Hybrid has included the consumption of site content via mobile and tablet devices. There is currently no data from the Nielsen and IAB mobile pilot included in the Nielsen Online Ratings measurement data.

If you'd like to know more about any of the insights presented within this report, contact your Nielsen Account Manager directly or email <a href="mailto:careau@nielsen.com">careau@nielsen.com</a>.



# HIGHLIGHTS: MAY 2014 NIELSEN ONLINE RATINGS: HYBRID

Smartphones and tablets are helping to broaden the reach of retailers. More than one in 10 shoppers now purchase using their smartphone and the same proportion purchase via tablet (13%).

# HYBRID **SURFING**: KEY METRICS AT A GLANCE

May 2014



35 billion viewed pages.



43.5 billion minutes spent.

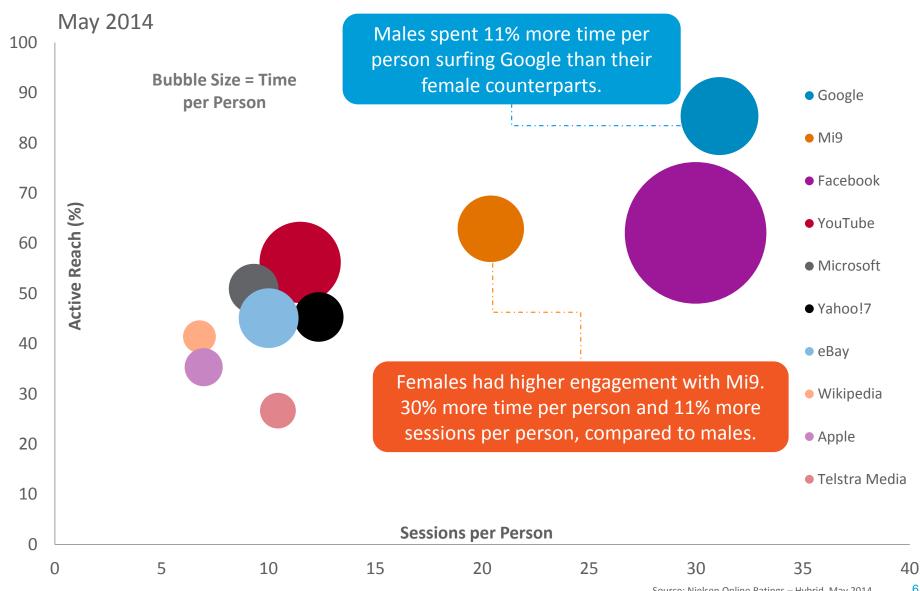


41 hours spent online, across 67 sessions.



17,337,000 people were actively surfing online.

## TOP 10 BRANDS AND THEIR ENGAGEMENT



# TOP 10 BRANDS AND THEIR ENGAGEMENT

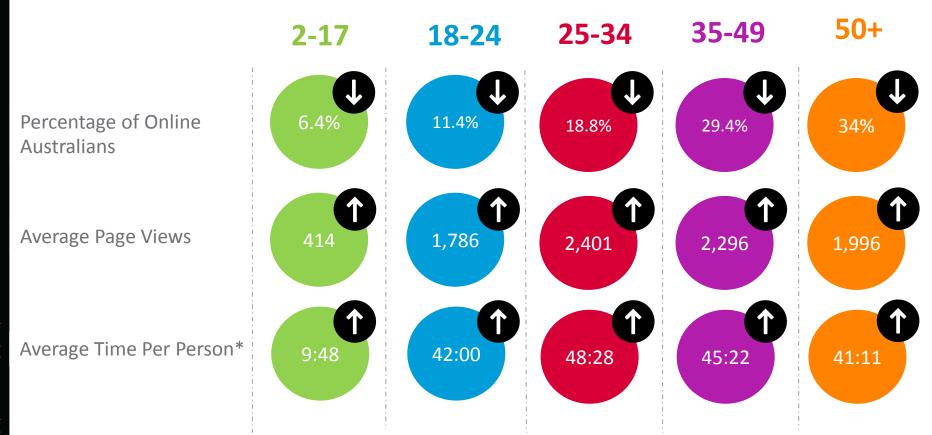
May 2014

Unique Audience Rank	Brands	Unique Audience (000s)	Page Views (000s)	Active Reach (%)	Sessions Per Person	Time Per Person
1	Google	14,799	4,084,990	85.36	31.10	03:18:12
2	Mi9	10,906	1,538,618	62.91	20.39	02:24:16
3	Facebook	10,765	3,663,083	62.09	29.98	10:55:22
4	YouTube	9,747	889,973	56.22	11.47	03:36:11
5	Microsoft	8,837	53,744	50.97	9.30	01:20:56
6	Yahoo!7	7,860	428,477	45.34	12.34	01:20:29
7	еВау	7,820	1,081,251	45.10	10.00	01:57:02
8	Wikipedia	7,182	174,115	41.42	6.76	00:34:58
9	Apple	6,124	30,821	35.32	6.96	00:47:22
10	Telstra Media	4,625	138,291	26.68	10.44	00:41:54

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# HYBRID SURFING: AGE DEMOGRAPHICS ONLINE

May 2014





Indicates growth or decline based on the previous month

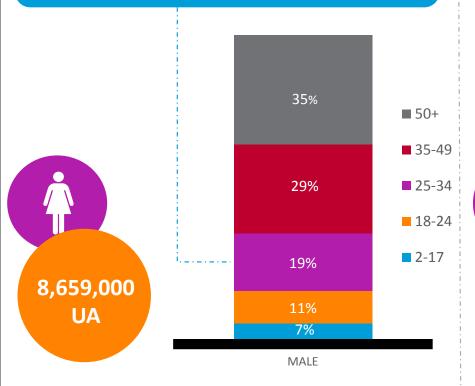
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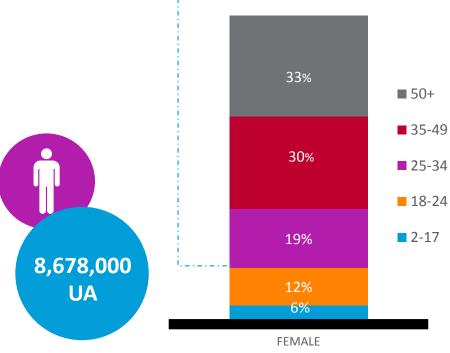
# GENDER BREAKDOWN – ACTIVE UNIVERSE

May 2014 – Age Group Highlights

Males were less active this month – a 3% drop. The 25-34 age group saw the biggest decline in active users – 7% decrease.

In May, Australian females were more active online; nearly 2% more active Australian females. This increase was hugely contributed by the females who are aged between 25-49.





# NIELSEN ONLINE RATINGS – HYBRID / MARKET INTELLIGENCE AUTOMOTIVE



\*HH:MM:SS



### TOP 10 AUTOMOTIVE SITES — SNAPSHOT - AUDIENCE

Automotive sites had a successful month in terms of audience engagement.

#### Month-on-month comparisons:

- 7 out of the top 10 sites had growth in **Unique Audience**
- 6 out of the top 10 sites had stronger audience engagement this month i.e. increases in Sessions Per **Person – Drive.com.au** and **rac.com.au** had the highest increases; **18%** and **46%**, respectively.
- 6 out of the top 10 sites were spending more Time Per Person major jumps for Carsales.com.au, Drive.com.au, CarAdvice and rac.com.au- 22%, 61%, 87% and 109%, respectively.

Sites	Unique Audience (000s)		Variance Change	Time Per Person*	Sessions Per Person
Sites	April	May	Percentage (%)	May	May
Carsales.com.au	1,235	1,295	5%	01:46:50	6.76
Drive.com.au	949	740	-22%	00:10:39	3.22
carsGuide.com.au	467	489	5%	00:18:52	3.36
CarAdvice	242	263	9%	00:28:01	3.22
The Red Book	149	186	25%	00:15:19	2.98
AutoGuide.com Network	103	180	75%	00:04:37	1.49
Rac.com.au	198	172	-13%	00:16:05	2.04
eBay Motors	112	121	8%	00:02:59	2.54
The Motor Report	75	119	59%	00:04:08	1.67
CarPoint.com.au	143	114	-20%	00:47:41	3.28



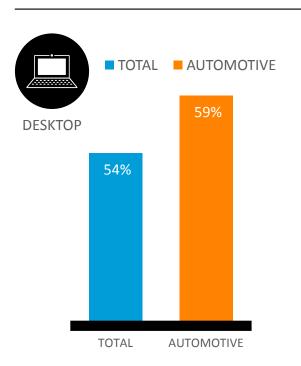
### DEVICE TYPE COMPARISON - TOTAL SESSIONS - TRAFFIC

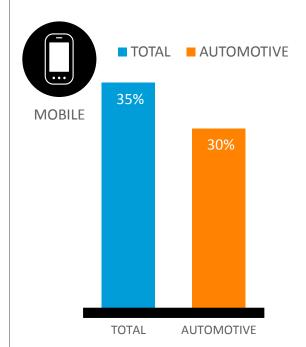
Market Intelligence supports the traffic growth within the Automotive category.

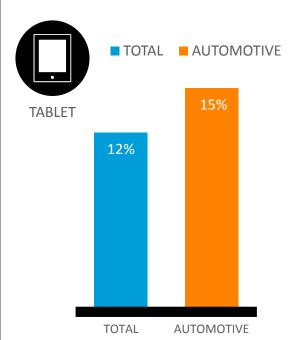
• Looking at the Top 10 Sites in terms of total sessions, May saw a 5% growth compared to last month.

Forty-five percent of total online sessions traffic for the automotive category was from a portable device – specifically, smartphone (30%) and tablet (15%).

Given the market aggregate (total) for Tablet engagement is 12% we see this automotive category with a higher than average engagement via tablet devices.







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# HIGHLIGHTS: MAY 2014 NIELSEN ONLINE RATINGS: HYBRID STREAMING

6

In metro homes, tablet ownership went from 34 to 49 percent. (Comparing 2012 versus 2013)

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# HYBRID **STREAMING** KEY ONLINE STATISTICS

May 2014



3.3 billion streams watched.



**6.5 billion** minutes streamed.



**8 hours** and **12 minutes** spent streaming per person.



13,318,000 people were actively streaming online.

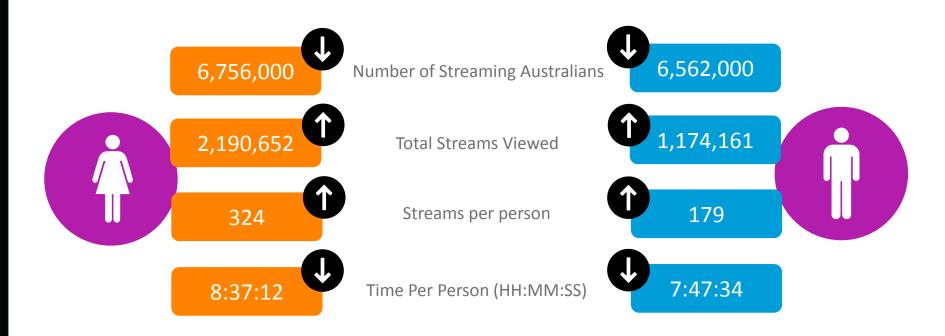
-2% compared to last month.

# HYBRID STREAMING: TOP 10 BRANDS BY AUDIENCE

May 2014

Unique Audience Rank	Brands	Unique Audience (000's)	Total Streams	Time Per Person
1	YouTube	11,334	1,494,451	05:07:55
2	Facebook	5,436	112,372	01:03:14
3	VEVO	3,725	82,445	00:50:21
4	The CollegeHumor Network	2,821	10,273	00:15:31
5	Mi9	2,732	32,862	00:19:29
6	news.com.au	1,832	12,687	00:08:10
7	Yahoo!7	1,513	12,931	00:46:39
8	ABC Online Network	1,348	9,379	02:09:14
9	smh.com.au	1,339	4,691	00:07:17
10	Vube	902	5,532	00:08:57

# HYBRID STREAMING: DEMOGRAPHIC BREAKDOWN May 2014

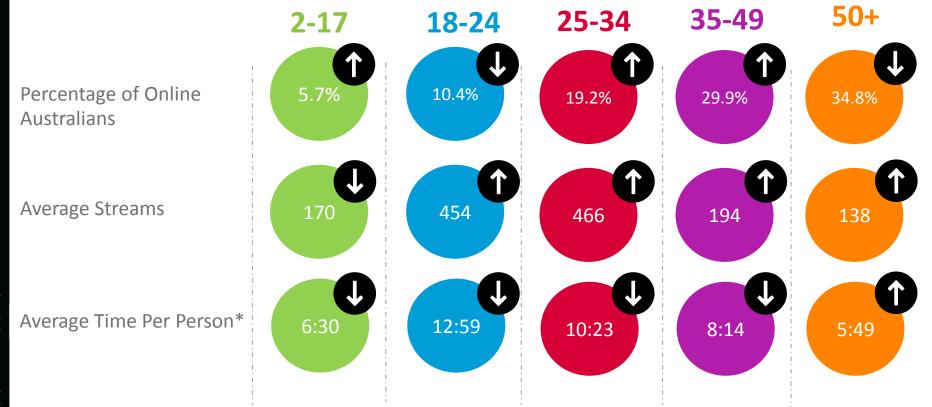


May was a huge month for streaming for both female and male Australians. **Streams per person** (Male plus Female) had a huge jump – **31% increase**.



# HYBRID STREAMING: AGE DEMOGRAPHICS ONLINE

May 2014





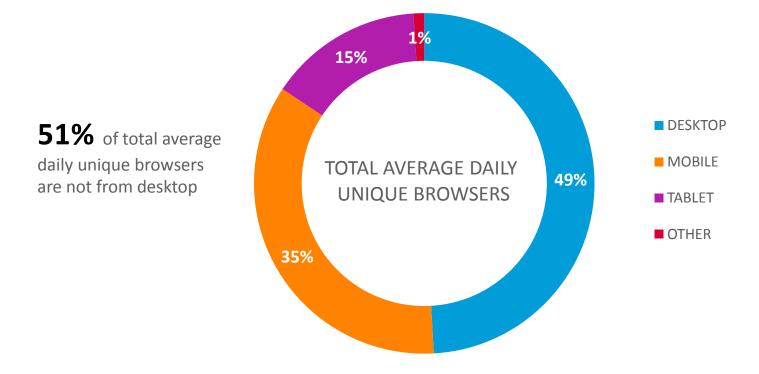
Indicates growth or decline based on the previous month

# DEVICE COMPARISON UPDATE: MAY 2014 NIELSEN MARKET INTELLIGENCE

Smartphone ownership has almost doubled since 2010, now exceeding two thirds of connected consumers.

# DEVICE TYPE COMPARISON (EXCLUDING APPLICATIONS)

May 2014 – Market Domain – Domestic Traffic



Desktop slightly increased (+2%) in average daily unique browser usage.

# NIELSEN ONLINE RATINGS – HYBRID / MARKET INTELLIGENCE REAL ESTATE / APARTMENTS





# TOP 10 REAL ESTATE/APARTMENT SITES - AUDIENCE

The Real Estate / Apartment category at a total level had stronger audience engagement this month, compared to April.

- 4,742,000 Australians visited Real Estate / Apartment sites in May.
- Audiences were spending up to 8 minutes or 10% more Time Per Person on Real Estate / Apartment sites.
- Audiences were returning to a site more frequently as well, Sessions Per Person increased by 6%.

Sites	Unique Audience		Variance Change	Time Per Person	Sessions Per Person
Sites	April	May	Percentage (%)	May	May
Realestate.com.au	3,407	3,414	0.2%	01:17:18	8.33
Domain	1,640	1,626	-1%	00:38:29	7.14
OnTheHouse.com.au	499	503	1%	00:07:41	3.33
Realestateview.com.au	378	430	14%	00:11:44	2.68
Allhomes.com.au	217	288	33%	00:31:50	4.56
Realcommercial.com.a u	195	213	9%	00:28:01	3.50
Ray White	125	171	37%	00:11:21	3.39
Homesales.com.au	188	163	-13%	00:12:34	2.90
Property.com.au	122	128	5%	00:06:42	2.17
LJ Hooker	221	124	-44%	00:06:05	2.02
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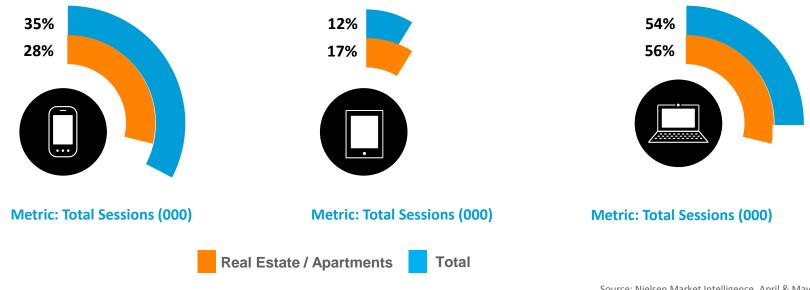
# INCREASED FREQUENCY TO REAL ESTATE SITES

#### TRAFFIC - MARKET INTELLIGENCE

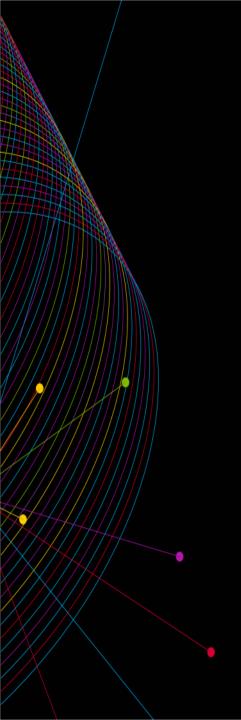
Real Estate / Apartment Sites had a huge month in terms of device engagement and traffic.

- Mobile and Tablet had the highest growth in Total Sessions **both +11%**.
- Desktop was close behind +10%.

**Forty-five percent** of total online sessions traffic for the real estate / apartment category was from **mobile** (28%) and tablet (17%) devices. Tablet, in particular had higher than average engagement – 5% more engagement within the category compared to the total.



# UPDATES FOR THIS MONTH



### NIELSEN HYBRID DATA

#### NOTE:

Nielsen Online Ratings Hybrid data has included consumption of site content via mobile and tablet devices since Hybrid launched in 2011. There is currently no data from the Nielsen and IAB mobile pilot included in the Nielsen Online Ratings measurement data.

The IAB Pilot will give us three very important enhancements in the future:

- Audiences, demographics and individual engagement for <u>Applications on mobile and</u> <u>tablets</u> – currently <u>not</u> included in Online Ratings.
- The ability to break out audience metrics, demographics and individual engagement with mobile and tablet devices
- The ability to hybridise with using an expanded panel desktop home and work as well as mobile and tablet. Enabling the inclusion of behavioural data for mobile and tablet devices to enhance the Hybrid model.

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