# Commercialising your audience data

Wednesday 7<sup>th</sup> of October 2015





#### Content is no longer King...







### The Agency dilemma



HARD PLACE



## Trust must be front & centre



#### akrasia

/əˈkreɪzɪə,əˈkrasɪə/

noun PHILOSOPHY

the state of mind in which someone acts against their better judgement through weakness of will.

